March 2024 Market Snapshot

| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Total Assessment | SP:AV |
|-------|-------------------------|----------|--------|-------|-----|------------------|-------------|-------------|---------|------------------|-------|
| 1 | 245 Main Street Unit 4A | TwnIntUn | 2 | 2.0 | 9 | \$478,000 | \$478,000 | \$550,000 | 115.06% | \$362,100 | 1.52 |
| 2 | 145 Glen Avenue | Custom | 3 | 1.1 | 1 | \$699,000 | \$698,000 | \$720,000 | 103.15% | \$596,400 | 1.21 |
| 3 | 122 Cypress Street | SplitLev | 3 | 2.1 | 9 | \$998,000 | \$998,000 | \$1,275,000 | 127.76% | \$772,800 | 1.65 |
| 4 | 66 Clinton Avenue | Colonial | 4 | 3.0 | 14 | \$1,188,888 | \$1,188,888 | \$1,390,000 | 116.92% | \$833,600 | 1.67 |
| 5 | 850 Ridgewood Road | Colonial | 5 | 4.1 | 15 | \$1,698,000 | \$1,698,000 | \$1,700,000 | 100.12% | | |
| | AVERAGE | | | | 10 | \$1,012,378 | \$1,012,178 | \$1,127,000 | 112.60% | | 1.51 |

"Active" Listings in Millburn

Number of Units:

Average List Price: \$1,793,714 17

Average Days on Market:

"Under Contract" Listings in Millburn

Number of Units:

\$995,075 Average List Price:

Average Days on Market:



Millburn 2024 Year to Date Market Trends

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|-----------------|-----------|-------------|-------------|----------|-----|------|------|--------|-----------|---------|----------|----------|-----------|
| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
| Days on Market | 22 | 11 | 10 | | | | | | | | | <u> </u> | 16 |
| List Price | \$850,983 | \$1,000,000 | \$1,012,178 | | | | | | | | | | \$929,840 |
| Sales Price | \$849,998 | \$1,080,000 | \$1,127,000 | | | | | | | | | _ | \$981,785 |
| SP:LP% | 101.51% | 106.65% | 112.60% | | | | | | | | | <u> </u> | 106.20% |
| SP to AV | 1.35 | 1.66 | 1.51 | | | | | | | | | | 1.45 |
| # Units Sold | 7 | 2 | 5 | | | | | | | | | <u> </u> | 14 |
| 3 Mo Rate of Ab | 1.43 | 1.89 | 1.89 | | | | | | | | | | 1.74 |
| Active Listings | 1 | 4 | 7 | | | | | | | | | <u> </u> | 4 |
| Under Contracts | 5 | 6 | 6 | | | | | | | | | | 6 |
| | | | | | | | | | | | | | |

Flashback! YTD 2023 vs YTD 2024

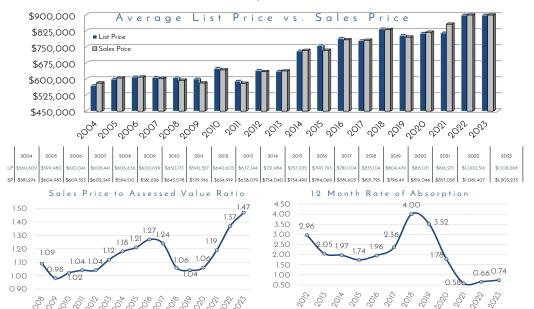
| YTD | 2023 | 2024 | % Change |
|-------------|-------------|-----------|----------|
| DOM | 30 | 16 | -46.28% |
| Sales Price | \$1,241,520 | \$981,785 | -20.92% |
| LP:SP | 103.38% | 106.20% | 2.74% |
| SP:AV | 1.31 | 1.45 | 10.21% |

Prominent Properties



| YTD | 2023 | 2024 | % Change |
|-----------------|------|------|----------|
| # Units Sold | 14 | 14 | 0.00% |
| Rate of Ab 3 Mo | 2.71 | 1.74 | -35.84% |
| Actives | 5 | 4 | -14.29% |
| Under Contracts | 7 | 6 | -19.05% |

Millburn Yearly Market Trends



Millburn Yearly Market Trends



